**Ravi Adhi, *B.Comm, CMA, PMP, APICS-CSCP***

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***PROFILE***

* **APICS Certified Supply Chain Professional (CSCP), Designated Accountant - CMA (Certified Management Accountant ), Designated Project Manager (PMP) and hold a Degree in Commerce (B.Comm).**
* **Trained, in person, by Dr.Robert Kaplan, on measuring and aligning the organization to strategy, based on a Harvard Business School case study.**
* **Trained in IFRS and familiar with Canadian GAAP having been an accountant for seven years in Canada**
* **15 years of hands on JD Edwards experience: 2 years as a "Power User" and 12 years as a Consultant. Total of 20 years of business experience in North America.**
* **Experienced in 30 JD Edwards projects (20 Long Term and 10 Short Term) in both World & Enterprise One as a project leader.**
* **Experienced in Distribution, Property Management and Financials as an end user and consultant in the following modules :**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **G/L** | **A/R** | **A/P** | **Multi Currency** | **Fixed Assets** | **Job Cost** | **Contract Billing** |
| **Report Writing** | **Property Management** | **Inventory** | **Work orders** | **Purchasing/Sub Contract Management** | **Sales Orders** | **Manufacturing Accounting** |

* **One of the hand full of JD Edwards consultants who understands the integration of Distribution, Manufacturing, Property Management, Job Cost, Fixed Assets , Contract Billing & Multi- Currency with Financials.**
* **20 years of business experience in the following industries: Automotive, Chemical, Communications, Consumer Goods, Education & Research, Healthcare, High Technology, Industrial Manufacturing, Insurance, Life Sciences, Media & Entertainment, Natural Resources, Oil & Gas, Professional Services, Public Sector, Real Estate, Retail and Wholesale Distribution**
* **Worked for multi national and multi billion dollar companies such as Baxter, Liz Claiborne, Whataburger & Coca-Cola.**
* **Have represented consulting firms (on contract) such as CSS, Alliance Consulting, Klee Associates, Oracle, IBM, Cap Gemini Ernst & Young, Cansoft, Mid Range & Team Cain**
* **Recipient of Client Service Excellence Award at Deloitte & Touche , as an employee.**
* **Approximately 50 outstanding testimonials and evaluations, excerpts of which can be seen below**
* **Experience in working in an offshore outsourced environment**
* **Presented at Collaborate- Oracle User Conference two years consecutively, and was rated 85%, on knowledge of subject matter, for a presentation on multi currency**

**Employment History**

**Mar 01- Date Founder**

**RAAS Management Solutions (Independent JD Edwards Consulting)**

* **Independent JD Edwards Financial, Distribution, Property Management, Report Writing consulting and project management ( Please double click on the “Comprehensive Resume” document on page 3 for an in depth understanding of project details and more)**

**Aug 00- Mar 01 Business Consultant, DataProfit Corporation. Massachusetts ,USA (Consulting Firm)**

* Implemented JD Edwards software in G/L, A/P, A/R Fixed Assets, & Purchasing

**July 98- July 00 Senior Consultant, Management Solutions - Deloitte & Touche Canada (Audit & Consulting Firm)**

* Implemented JD Edwards software in G/L, A/P, A/R Fixed Assets, Report Writing , SOP & Purchasing (Integration with financials)

June 96- July 98 Accounting Supervisor -Ace Hardware Canada, Toronto. (Distributor of home hardware products.)

* Responsible for Accounts Receivable, Fixed Assets, Sales Order Analysis, Analysis of JDE Integrity Reports, Testing set up and new procedures in the test environment, Report Writing, Month End & Year End Analysis
* .

**March 92- Jan 95 Accountant-Dinnrex Hospitality Inc. Toronto (Franchisee of Swiss Chalet and Harveys restaurants)**.

Property management accounting, Account analysis, Internal audit, Prepare working papers for external auditors.

**Education**

* APICS Certified Supply Chain Professional (CSCP)
* *PMP- Project Management Institute- USA*
* CMA -Certified Management Accountant (Society Of Management Accountants Of Ontario, Canada)
* Bachelor of Commerce.
* *Measuring and aligning the organization to strategy (Trained, in person, by Dr.Robert Kaplan, based on a Harvard Business School Case Study*

# FINANCIAL EXPERIENCE

**Experience Summary:**

* Multi dimensional financial experience as follows:
  + IFRS implementation in JD Edwards
  + Built all the financial modules from ground up
  + Designed numerous chart of accounts
  + Designed interfaces
  + Cleaned up integrity and data issues
  + Designed and coded reports
  + Provided training
  + Provided production support
  + Replaced consolidation done in Excel with JD Edwards reports
  + Set up inter-company accounts and performed reconciliations
  + Turned on multi-currency mid stream in production
  + Hands on experience as an accountant for 7 years
  + A very good understanding of the procure to pay and order to cash streams
* A very unique perspective on establishing key performance measures and to build a meaningful chart of accounts and data hooks, that will enable an organisation to tie reporting to strategy, as result of being trained by Dr.Robert Kaplan on measuring and aligning the organization to strategy.

|  |  |  |  |
| --- | --- | --- | --- |
| ***Financials Expereince And Rating Out Of 10*** | | | |
| **Module** | | **Rating** | **Years Of Experience[[1]](#footnote-1)** | **Number Of Projects** | |
|  | | **(1=Novice 10= Expert)** | **World & E1** | **World & E1** | |
| G/L | | **9** | **9 Yrs** | **15** | |
| A/Payable | | **9** | **9 Yrs** | **10** | |
| A/Receivable | | **9** | **6 Yrs** | **8** | |
| Fixed Assets | | **9** | **7 Yrs** | **12** | |
| FASTR | | **9** | **4.0** | **4** | |
| Job Cost | | **8** | **2 Yrs** | **4** | |
| Multi Currency | | **8** | **6 Yrs** | **8** | |
| Financial & Enterprise Report Writing | | **8** | **2** | **3** | |
| Contract Billing | | **6** | **0** | **0** | |
| World Writer | | **6** | **3 Yrs** | **2** | |
| Service Order Billing | | **5** | **0** | **0** | |

# SUPPLY CHAIN EXPERIENCE

**Experience Summary:**

* My experience in Distribution is versatile as follows:
  + Unlike most consultants who tend to focus on narrow areas, what makes me unique is that I understand the procure to pay and order to cash streams very well.
  + The reason for this is because having worked as a “power user” in a distribution company that had JD Edwards, for two years, initially in my career, and having been primarily responsible for the order to cash stream, I have a very strong foundation in supply chain being able to relate to real life operations of a warehouse.
  + In total I have about 6 years of experience in Purchasing and Inventory in about 12 projects, which is predominantly in implementations and production support roles
  + In total I have about and 4 years experience in Sales Orders in about 5 projects, which includes 2 years of strong foundation having been a power user responsible for the entire order to cash stream.
  + Cleaned up inventory integrities and reconciled inventory to G/L approximately 4 times

|  |
| --- |
| ***SUPPLY CHAIN EXPERIENCE BY MODULE AND RATINGS*** |

|  |  |  |  |
| --- | --- | --- | --- |
| **Module** | **Rating** | **Years Of Experience[[2]](#footnote-2)** | **Number Of Projects** |
|  | **(1=Novice 10= Expert)** | **World & E1** | **World & E1** |
| Purchasing & Inventory | **9** | **6 Yrs** | **10** |
| Sales Order & Inventory | **7** | **4 Yrs** | **4** |
| Advanced Pricing | **5** | **2 Yrs** | **1** |
| Advanced Transportation/ Warehouse | **2** | **0** | **0** |

# MANUFACTURING EXPERIENCE

**Experience Summary:**

* + In a nut shell I like to say that I am NOT a manufacturing consultant
  + But having worked for about 9 manufacturing companies in with the financial and distribution modules and having been trained and worked with Product Costing, which is the bridge between Financials and Manufacturing, I have a very good understanding of the Manufacturing industry.
  + I can have an intelligent conversation with a manufacturing consultant because the following terminologies make sense to me: S&OP planning, Rough Cut Capacity Planning, MRP, Direct Costs, Over and Under Absorption of Overheads, Bills of Material, Cost Roll Up, Work centre, Routing, Back Flush and Super Back Flush, DMAAI & Variances
  + While I am not confident to be a manufacturing lead, the hall mark of an ERP is that ever thing is connected and all roads finally lead to financials. Because of my manufacturing industry experience I am confident that I can be vey valuable as a financial lead or a project manager for a manufacturing company

**Manufacturing Industry Experience**

| **INDUSTRY CATEGORY** | **SPECIFIC INDUSTRY** | **NAME OF COMPANY** |
| --- | --- | --- |
| **Manufacturing** | Precious Metals | Engelhard |
| Film | Fuji Film |
| Wax | IGI |
| Electrical | Emerson |
| Pharmaceutical | Trillium |
| Paint Products | Tech Coatings |
| Soft Drinks | Coca Cola |
| Wood Products | Grant Forest Products |
| Food | Heinz Canada |

# PROPERTY MANAGEMENT EXPERIENCE

* I have approximately 3 years of experience in the property management Industry, working for the following companies:
* **Westfield Group- World's largest listed retail property group by equity market capitalisation**
* **Collaborate 2009–Oracle User Conference – Net change training and preparation for a project**
* **GRT (Consulting company- performed training)**
* **Hines Real Estate-**
* **CBRE-**
* **Morguard Investments Ltd-**
* **ProFac**
* While I have not built the module from scratch please see below my experience which has given me a very good understanding of the property management industry.
* I rate my self 8/10 on the property management module. What this means is that I have a very strong understanding of how the core of the module works and I am confident that I can implement the module. The only area that I will be finding it difficult would be the “odd curve ball” which is beyond the standard functionality.
* The reason why I am confident that I can implement the property management module is because the core functionality in property management (beside defining the lease master) such as setting up a property, tenant, billing cycle, security deposits, defining AAI’s , collection etc are based on the Financial Modules. I have approximately 14 years experience in the JD Edwards financial modules in about 30 assignments.

# PROJECT MANAGEMENT EXPERIENCE

|  |  |
| --- | --- |
| **Alliance Consulting-**  **Reed minerals project, Pennsylvania, USA**   * Managed a staff team of about 10 for the Reed minerals project * Went live with minimal disruptions to production |  |
| **Whataburger – Fast Food Chain- Texas,USA**   * Was hired at Whataburger initially as a production support consultant, but was subsequently promoted to a project manager to lead a team of 15 people to manage the production support initiative. * Brought about a cultural change , for the users to take ownership of the accounting system instead of relying on IT |  |
| **Liz Claiborne –**  **New- Jersey USA, Manufacturer & Distributor of Apparel (Multi Billion Dollar, Multi National Company)**   * Instead of merely doing an upgrade transformed the company’s processes * Worked with a team of about 20 staff and was rated as exceeding expectations on project management skills in the attached reference |  |
| **Logistics Insights Group – Transportation Company, Detroit Michigan, USA**   * Managed a team of two controllers and a Vice President * Went live on time and within budget, on a fixed fee project |  |

# Process Redesign Experience

* Introduced the concept of testing the process as opposed to functionality and created process flows connected to scripts at Flint Energy
* Brought about efficiencies in the procure to pay process at Westfield Properties , by leveraging the knowledge in G/L, Job Cost, A/P & Purchasing.
* Process re-engineered the sample tracking process at Edwards Life Sciences
* Implemented a process change to turn on Multi- Currency mid stream in JD Edwards at Liz Claiborne by proving the efficiencies with the help of process diagrams and flip charts.
* Helped to design the conversion of the legacy, custom written Procurement system to JDE with very minimal modifications by analyzing all the processes at LINC, a transportation company.
* As a "Power User" in JDE Implemented a program to automate the cash application in A/Receivable using the EDI program to achieve 90% time saving and about $15K savings a year at Ace Hardware.
* As an Accountant, helped to revamp the statement review process & reduced the time taken by 25%, by eliminating duplication of work & giving more meaningful information to the users of financial statements at Dinnerex Inc.
* Have conducted numerous "As Is" and "To Be" process workshops as a standard implementation methodology.

# ACHIEVEMENTS

* Was one of the few people chosen by Senior Management to be part of a new company upon DataProfit going bankrupt.
* Rated as exceeding expectations by Liz Claiborne in a project involving Process Re-Design, Financials and Distribution.
* After hesitating for years to use the multi-currency feature, convinced the Senior Management of Liz Claiborne to use the feature to bring about efficiencies in the month end close.
* Was promoted to Senior Consultant from Consultant at Deloitte & Touche within a year
* Team member of one of the ten teams across the entire practice (Audit, Tax & Consulting) that won the client service excellence award in the whole Greater Toronto Area at Deloitte & Touche.
* Have numerous outstanding reference letters.
* Involved 7 senior management staff at the customer level and internally in order to get the customer to comply with the requirements to automate the cash application through EDI at Ace Hardware.
* Have been rated as having "Excellent" presentation skills on numerous assignments.

# OPTIONAL INFORMATION

**My resume above, would give you a high level understanding of my back ground. However, if you are a detail oriented person and like to make an informed decision and want to know more about my project details, strengths, weaknesses,  achievements, references and what sets me apart from the crowd, please see below , optional, write ups pertaining to specific areas:**

|  |  |
| --- | --- |
| **1) DETAIL PROJECT EXPERIENCE**  **(Please double click on the document below for details of my projects)** | **2) INDUSTRY AND CLIENT BREAK DOWN** |
| **3) WHAT SETS ME A PART**  **(With so many consultants to choose from, if you want to quickly understand as to what sets me a part from the crowd, please see the attached document.)** | **4) REFERENCES**  **(Every body claims that they are the best, but I believe a third party perspective adds more credibility, please see below excerpts of the approximately 50 outstanding evaluations and testimonials)** |
| **5) FINANCIAL PROJECTS** | **6) SUPPLY CHAIN PROJECTS** |
| **7) A PICTURE IS WORTH A THOUSAND WORDS!**  **(Since the resume is distributed primarily through an impersonal channel of communication, namely email, have included a photo to add a personal dimension to the document)** |  |

1. The ratings could be subjective since they are self evaluations. The intent of the rating is to reflect the confidence level to implement a given module. Experience is based on duration of projects when multiple modules are involved and are approximate numbers. [↑](#footnote-ref-1)
2. The ratings could be subjective since they are self evaluations. The intent of the rating is to reflect the confidence level to implement a given module. Experience is based on duration of projects when multiple modules are involved and are approximate numbers. [↑](#footnote-ref-2)